

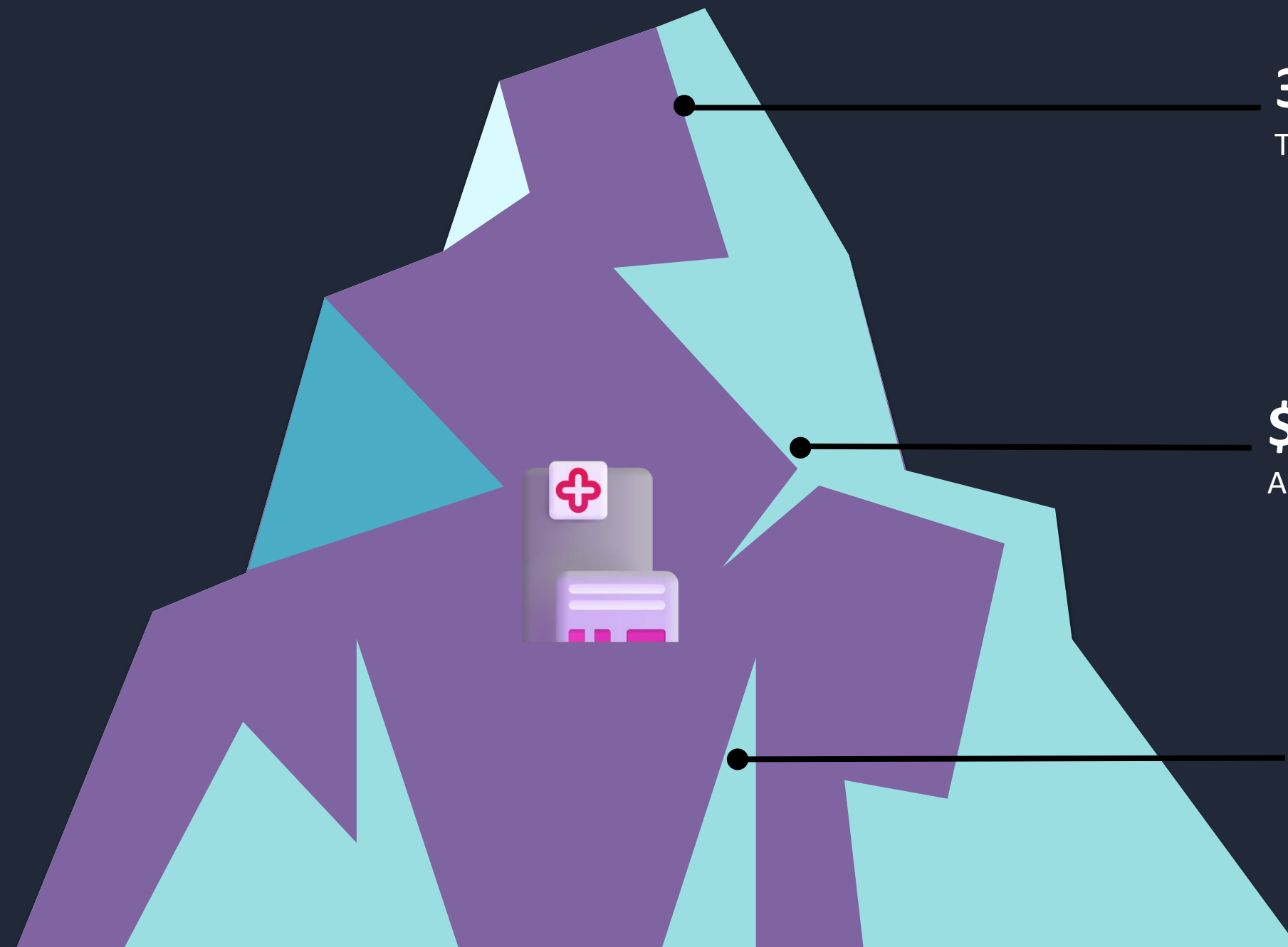
ResQ - Link

The Digital System for
Disaster Management



The Hidden Crisis

Hospitals
First Responders



30%
Triage Error Rate

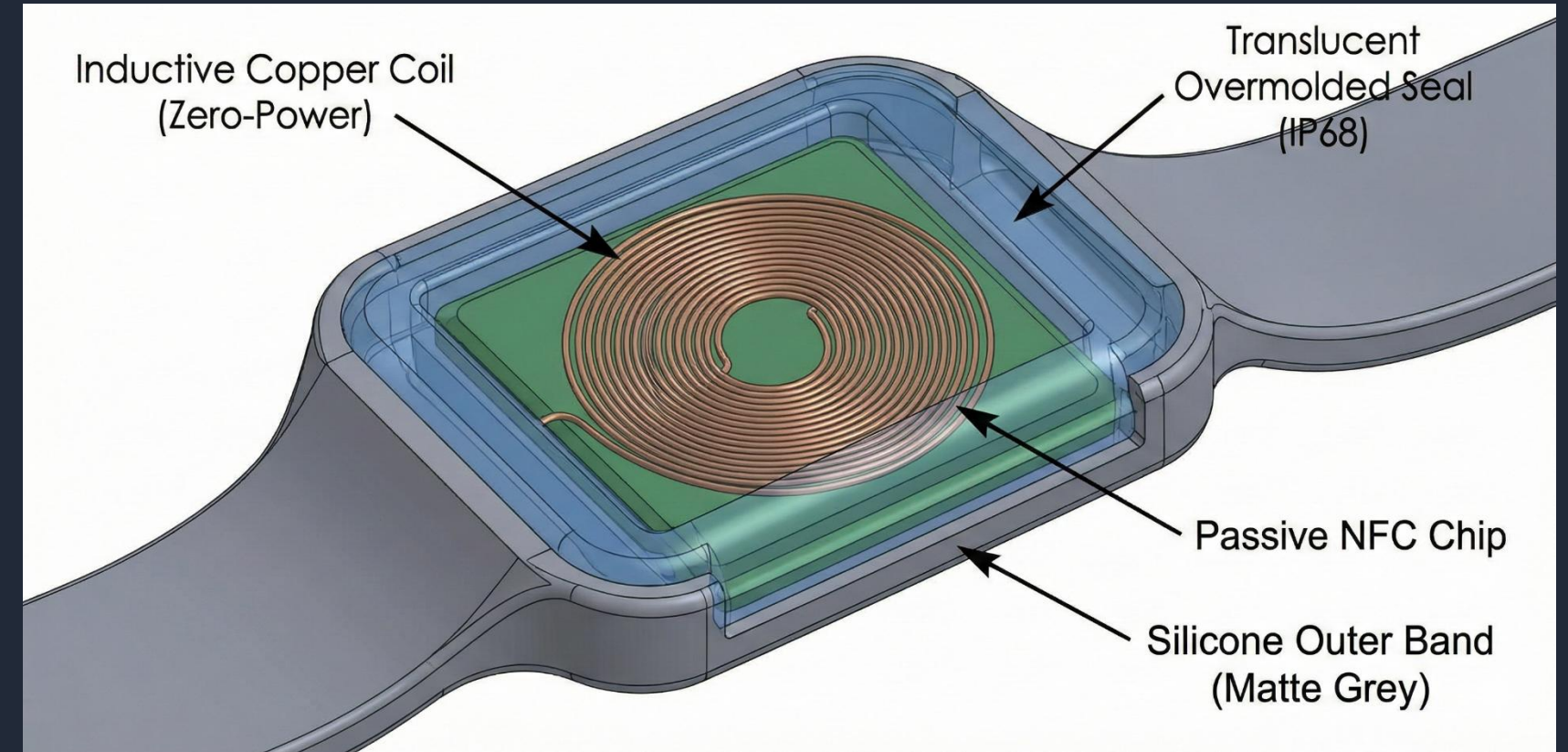
\$1.7B
Annual Malpractice Losses

10.5 Hours
Montreal ER Wait Times

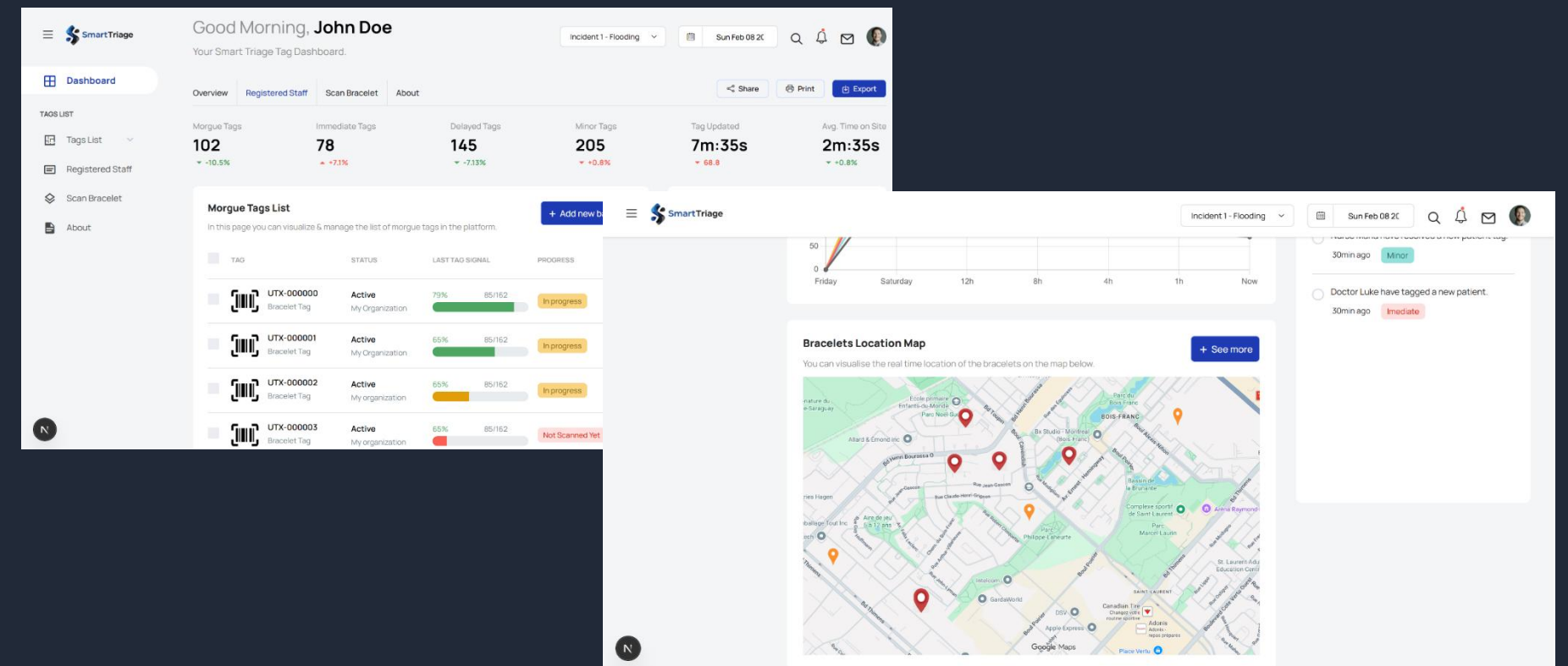
Solution

Feature

- No battery needed.
- Cost-effective, resilient materials.
- Zero-infrastructure setup.



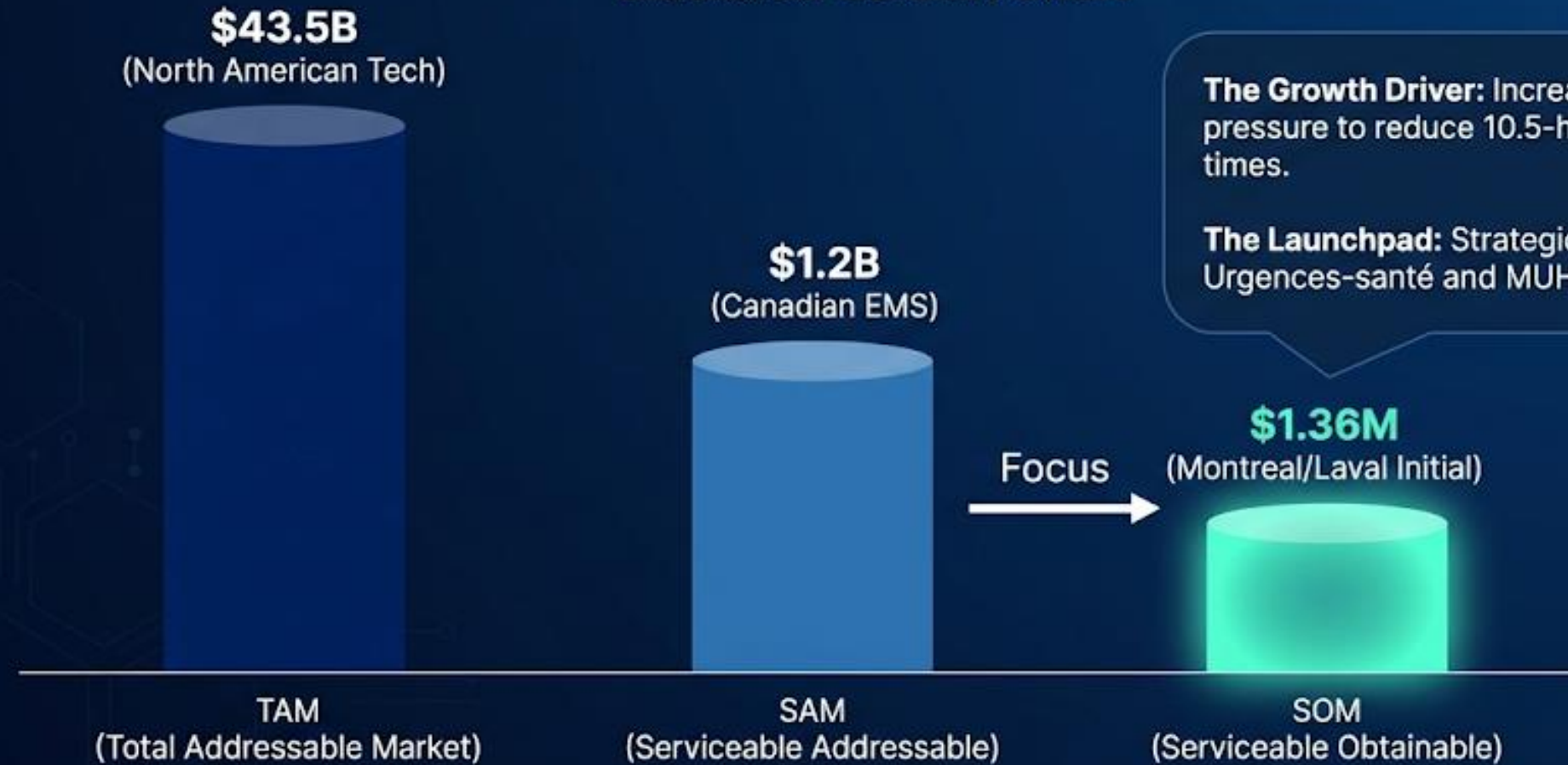
Bracelet bundled with:
**Companion
Monitoring & Analytics
Software**



Market Opportunity

Market Opportunity: Scaling the Solution

Clustered Column Chart



Quebec 2025-2026 Budget: **\$130.6 Billion**

A massive portion is specifically earmarked for "Digital Transformation" and "Healthcare Efficiency." ResQ-Link isn't just a product; it's a tool for provincial modernization.



85% Local Priority (Stratégie gouvernementale).

Public contract awards to local businesses have jumped from **78% to 85%** from 2017 – 2026.



Feature Comparison

Feature	ResQ - Link	Paper Tags	High – Tech Stryker
Unit Cost	\$1.50	\$0.50	\$50.00+
Power Source	Passive (No Battery)	None	Active (Needs Charge)
Digital Sync	Yes (Offline Mesh)	No	Yes
Durability	IP68 (Silicone)	None (Paper)	Mixed

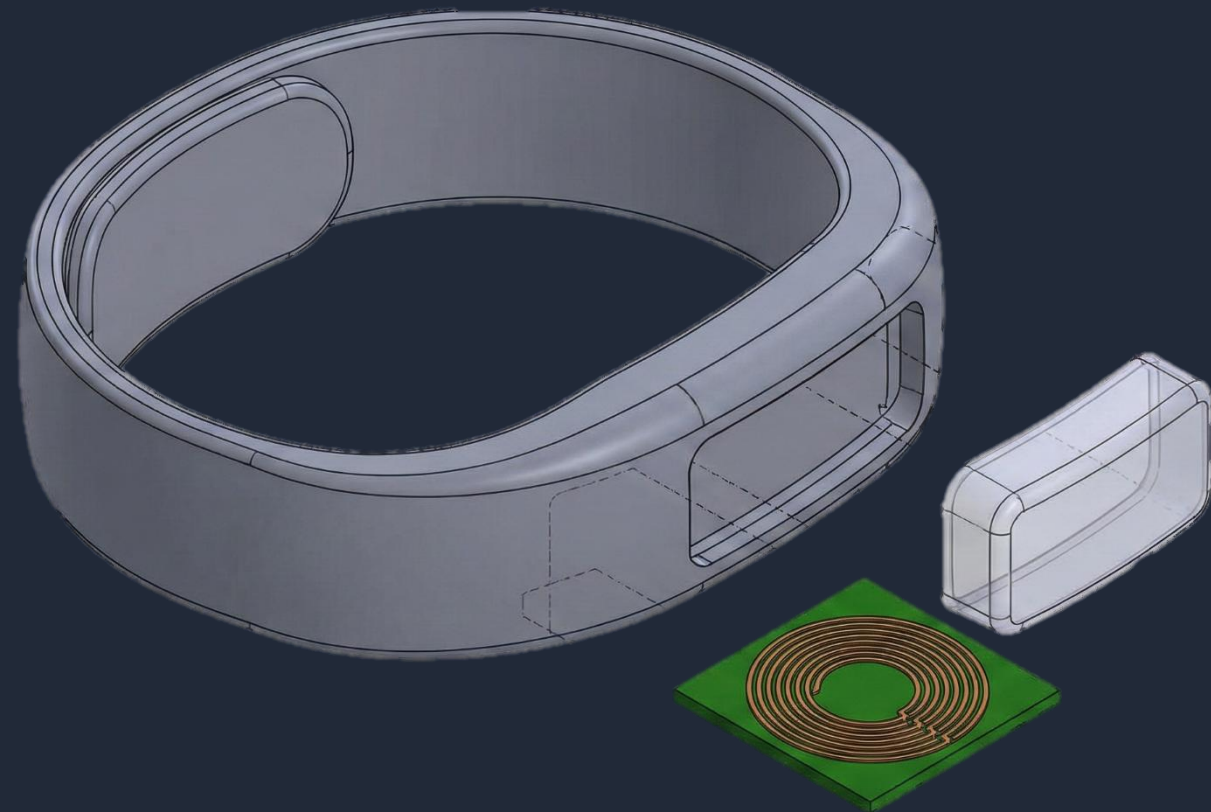
The "Buy Quebec" Moat

International giants like Motorola and Stryker face the **85% local-priority barrier**. As a Polytechnique-born venture, we are the preferred infrastructure for the MUHC.

More Sustainable Solution
Better Global Impact for Catastrophe Management

Business Model : High – Margin System Integration

The Hardware “Blade” (Consumable)



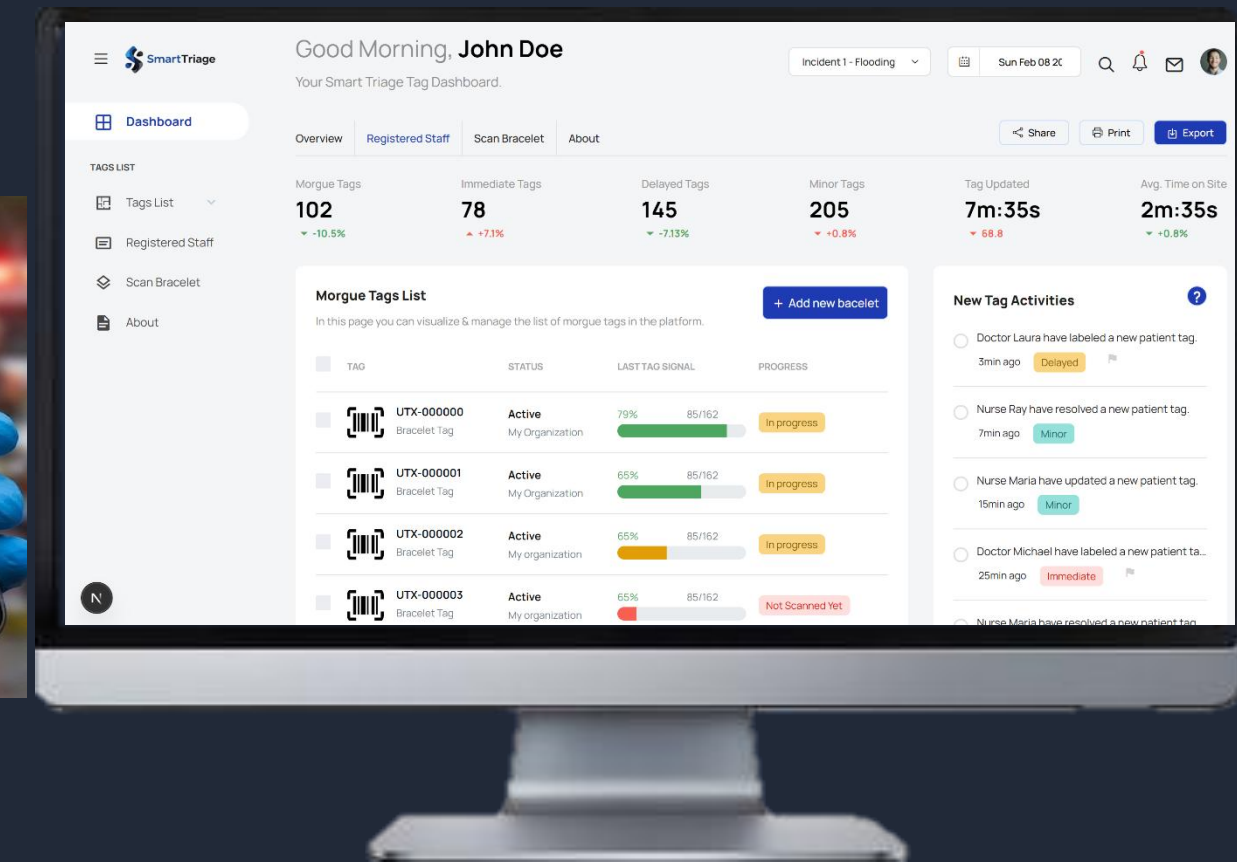
Unit Price: \$1.50

COGS: \$0.30

80% GROSS MARGIN

Instant Mesh
Data Sync

The Software “Razor” (SaaS & Command)



Annual Readiness Fee:
\$10k - \$50K
(Per Facility)

Value:
Real – Time command
& Control Visibility

Market Execution: Fueling the Roadmap

Go – To – Market Strategy: A Phased Approach To Scale (0-18+ Mo)



Pilot Unit Cost: ~\$100 - \$150 / unit (Low-volume 3D printing & manual PCB assembly).

Burn Focus: On-site technical support at MUHC and cloud server scaling.

Goal: Prove the "Zero-Power" durability in 5,000 live triage cases.

Certification Budget: \$120,000 - \$150,000 (Combined Health Canada Class I/II & ISO 13485 Audit).

Burn Focus: Legal fees for "Buy Quebec" procurement eligibility and medical-grade quality management systems.

Goal: Secure the "Priority Supplier" shield to lock out international competitors.

Focus: Financial Scaling & Geographic Growth.

Goals: Commission injection molding tooling to hit the \$0.30/unit COGS, unlocking 80% gross margins.

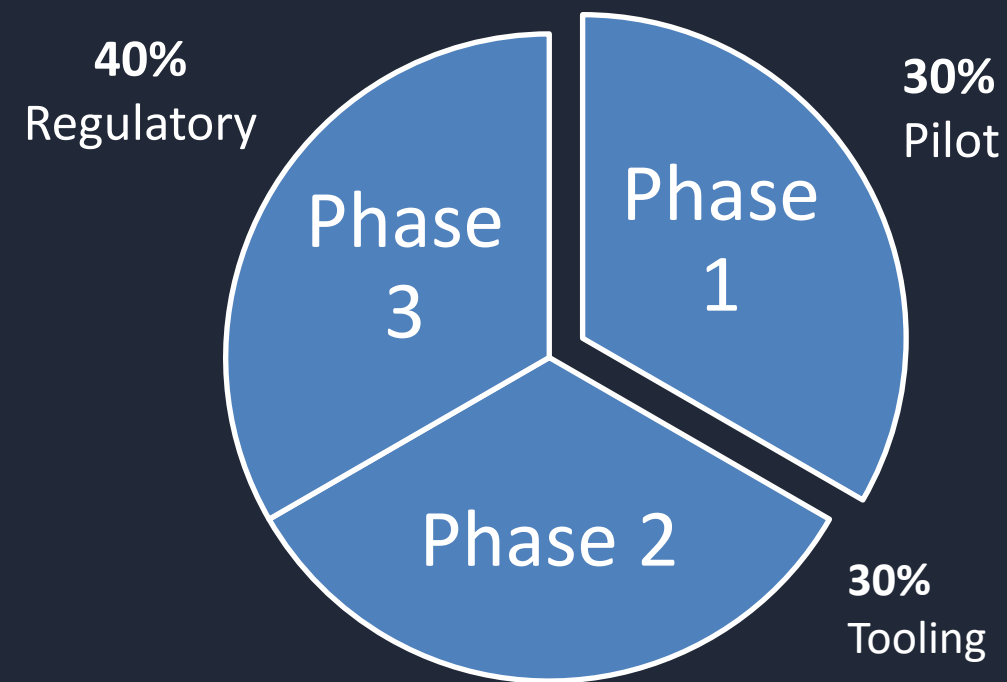
- Scale the "Razor & Blade" ecosystem to the Ontario and US Northeast EMS markets.

Market Execution & Then Ask : Fueling the Roadmap

The Ask, Burn & Unit Economics

\$ 750 000 Seed Round

Phased cash burn & Unit Economics



- COGS: \$0.30/unit (80% Gross Margin)
 - Chip/Coil: \$0.18
 - Silicone: \$0.07
 - Pkg: \$0.05

Credibility Folder



A multidisciplinary engineering squad from **Polytechnique Montréal** with specialized experience in **Mechanical** (Aerospace/Defense), **Electrical**, and **Software** (Full-Stack/Cloud).